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Private Equity, Technology, Mobility, Entrepreneurship, and Europe



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July 18, 2004

Campus wide secure Wi-Fi deployment



Le Journal du Net has [run a story](#) on how my [alma mater](#) deployed a full Wi-Fi network (over a 100 access points) across a large campus in Fontainebleau (including 2 main buldings) and Singapore (connected with a 4Mb/s leased line from Equant).

The article mentions the project started in early 2003, but I witnessed the first Wi-Fi tests while I was there in spring 2002.

INSEAD used help from an outside consultant, [Laurent Cervoni](#), from [Cervoni Conseil](#) (website being updated). I met the man earlier this year at [a conference at the Sorbonne](#) where we were supposed to sit on the same roundtable panel, but he was replaced at the last minute by the always great [Jean-Michel Billaut](#). Laurent came in by the end of the conference.

They also mention in the article that they use hardware (the [WG 2100](#) - [review by NWFusion](#)) from [BlueSocket](#), a company selling products to secure Wi-Fi connections.

Other hardware that was considered by the INSEAD IT team includes stuff from [Colubris](#), [Aruba Networks](#) and [Airespace](#) . The final solution includes single sign-on to the network (both fixed and mobile), synchronization to the Active Directory with LDAP, and support for speeds up to 400Mb/s (hey preparing for tomorrow's leaders!). Access points are said to come from [D-Link](#).

Actually, and the article doesn't mention it, BlueSocket was founded by [David Crosbie](#), an INSEAD MBA alumnus ;)

July 18, 2004 in [Mobility](#), [Web/Tech](#),

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Again overloaded with work

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